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HLAG/MAERSK LINE GULF-CENTRAL AMERICA SLOT CHARTER AGREEMENT FMC AGREEMENT NO. 012238

A Cooperative Working Agreement

Expiration Date: None



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RECEIVED America Slot Charter Agreement No. 012238-001 2015 JAN 30 AM 11: 16 FMC Agreement No. 012238-001 First Revised Page No. 1

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ARTICLE 1: FULL NAME OF THE AGREEMENT

The full name of this Agreement is the HLAG/Maersk Line Gulf-Central America Slot Charter Agreement ("Agreement").

ARTICLE 2: PURPOSE OF THE AGREEMENT

The purpose of this Agreement is to authorize HLAG to charter space to Maersk Line in the Trade (as hereinafter defined) and to authorize the parties to enter into cooperative working arrangements in connection therewith.

ARTICLE 3: PARTIES TO THE AGREEMENT

The parties to the Agreement (hereinafter "party" or "parties") are:

- Hapag-Lloyd AG ("HLAG") 1. Ballindamm 25 20095 Hamburg, Germany
- 2. Maersk Line A/S 50, Esplanaden DK-1098, Copenhagen K. Denmark

ARTICLE 4: GEOGRAPHIC SCOPE OF THE AGREEMENT

The geographic scope of the Agreement shall extend to the trade between Houston, TX and San Juan, Puerto Rico on the one hand, and ports in Mexico, the Dominican Republic, Colombia, Panama, Costa Rica, Guatemala, and Honduras, on the other hand. All of the foregoing is hereinafter referred to as the "Trade."

ARTICLE 5: AGREEMENT AUTHORITY

- 5.1 (a) HLAG shall charter to Maersk Line, and Maersk Line shall purchase from HLAG, slots for 300 TEUs/4,200 MT (whichever is used first) and 75 reefer plugs on each round voyage of HLAG's weekly service in the Trade on a used or not used basis. In addition to the foregoing, Maersk Line shall receive 25 additional reefer plugs on the northbound leg of HLAG's weekly service from Manzanillo, Panama to Houston.
- (b) Subject to space availability, HLAG may sell Maersk Line slots in excess of the foregoing allocations on an ad hoc basis on terms to be agreed by the parties. Maersk Line may not slot charter or sub-charter slots made available to it under this Agreement to any third party without the prior consent of HLAG. Maersk Line may use slots provided hereunder for cargo originating at or destined to locations outside the scope of this Agreement, or for inter-port cargo, subject to compliance with any local coastal regulations that may apply. IMO and out-of-gauge cargoes and/or special equipment will be accepted only if requested in advance in writing by Maersk Line and agreed by HLAG.
- 5.2 The parties are authorized to discuss and agree on the terms and conditions relating to the sale of slots hereunder, including slot hire (including any bunker element thereof) and additional charges for the use of reefer plugs (if any).
- HLAG shall be responsible for the operation of its vessels and shall be entitled to change port coverage, port rotation and voyage profile from time to time. Notwithstanding the foregoing, HLAG shall provide Maersk Line with advance notice of any changes in its master schedule including 30 days' notice of any change in the port

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rotation of the GCS service. If HLAG expands the coverage of its service, Maersk Line may request participation in the expanded coverage. If agreement with respect to Maersk Line participation in the expanded service is reached, the slot cost will be adjusted to reflect the additional cost of the additional port(s) of call.

- 5.4 The parties are authorized to discuss and agree on the circumstances under which calls at particular ports may be omitted by HLAG and/or under which sailings may be cancelled by HLAG, as well as their respective rights and obligations in the event of such omission(s) and/or cancellations(s).
- 5.5 The parties are authorized to discuss and agree on the joint and/or individual negotiation of appropriate contracts with terminal operators and stevedores, and to reach agreement on other issues relating to the loading and/or discharge of cargo, such as overtime and stand-by time. It is agreed that Maersk Line will be responsible for paying its pro-rated share of common account costs levied by stevedores/terminals, wherever applicable, in accordance with the throughput moves of each party at that port.
- 5.6 The parties are authorized to discuss and agree upon such general administrative matters and other terms and conditions concerning the implementation of this Agreement as may be necessary or convenient from time to time, including, but not limited to, performance procedures; procedures to allocate space; forecasting of bookings; stowage planning; record-keeping; responsibility for loss, damage or delay; insurance; terms and conditions for force majeure relief; the handling and resolution of claims and other liabilities; indemnification; documentation and bills of lading; and the treatment of hazardous and dangerous cargoes.

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5.7 Pursuant to 46 C.F.R. § 535.408(b), any further agreement contemplated

herein cannot go into effect unless filed and effective under the Shipping Act of 1984,

as amended, except to the extent that such agreement concerns routine operational or

administrative matters.

5.8 The parties shall collectively implement this Agreement by meetings,

writings, or other communications between them and make such other arrangements

as may be necessary or appropriate to effectuate the purposes and provisions of this

Agreement.

ARTICLE 6: AGREEMENT OFFICIALS AND DELEGATIONS OF AUTHORITY

The following are authorized to subscribe to and file this Agreement and any

accompanying materials and any subsequent modifications to this Agreement with the

Federal Maritime Commission:

(i) Any authorized officer of either party; and

(ii) Legal counsel for either party.

ARTICLE 7: VOTING

Except as otherwise provided herein, all actions taken pursuant to this

Agreement shall be by mutual agreement of the parties.

ARTICLE 8: DURATION AND TERMINATION OF AGREEMENT

- 8.1 This Agreement shall have an initial term of twelve (12) months from the effective date and continue indefinitely thereafter. Either party may terminate this Agreement by giving not less than three (3) months advance written notice to the other party; provided, however, that except as provided elsewhere herein, this Agreement may not be terminated prior to the end of the initial term described in this Article 8.1.
- 8.2 Notwithstanding Article 8.1 above; (a) in the event Maersk Line starts its own direct service between the U.S. Gulf and Central America, HLAG shall be entitled to terminate this Agreement at any time on not less than three (3) months notice, and (b) Maersk Line shall be entitled to terminate the Agreement at any time upon 30 notice if HLAG makes substantial changes to the initial port coverage/scheduling of its service.
- 8.3 If at any time during the term of this Agreement any party should become insolvent or have a receiving order made against it, suspend payments, or continue its business under a receiver for the benefit of any of its creditors, or if a petition is presented or a meeting convened for the purpose of considering a resolution, or other steps are taken, for the winding-up of that party (other than for the purpose of restructuring or reorganization approved by the other party) or should any event similar to any of the above occur under the laws of the party's country of incorporation (any party so affected hereinafter called "the Affected Party") and the other party is of the opinion that the result may be substantially and materially detrimental to the Agreement or the sums that may be owed by the Affected Party to the other party may not be paid in full or such payments may be unreasonably delayed, then, the other party may decide, any further participation

of the Affected Party in this Agreement or any part thereof may, with immediate effect, either be terminated or suspended for such period as the other party in its sole discretion deems appropriate.

- 8.4 If at any time during the term of this Agreement there shall be a change in the control or a substantial material change in the ownership of either party (the party so affected hereinafter called "the Affected Party") and the other party is of the reasonable opinion that any such change is likely materially to prejudice the cohesion of the Agreement, then the other party may within six months of becoming aware of such change give not less than three months notice to the Affected Party terminating this Agreement. For the purpose of this Article 8.4, change in control or material change in the ownership of a party or of the holding company of that party shall not include:
 - (a) any public offering of shares in that party or its holding company, or
 - (b) existing shareholders changing their relative shareholdings in the party or its holding company, or
 - (c) the acquisition by a 3rd party of a minority shareholding of less than 50% in that party or its holding company.
- 8.5 In the event of resignation of a party or termination of this Agreement for whatever cause, the parties shall continue to be liable to one another in respect of all their liabilities and obligations incurred prior to termination.

ARTICLE 9: NON-ASSIGNMENT

Neither party shall assign any of its rights or obligations under this Agreement to without the prior written consent of the other party, which consent shall not be unreasonably withheld.

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ARTICLE 10: APPLICABLE LAW AND ARBITRATION

- 10.1 This Agreement shall be subject to the U.S. Shipping Act of 1984, as amended, but shall otherwise be governed by and construed in accordance with English law.
- 10.2 Any dispute arising out of or in connection with this Agreement which cannot be amicably resolved shall be referred to arbitration in London in accordance with the Arbitration Act 1996 or any statutory modification or re-enactment thereof. The arbitration shall be conducted in accordance with the London Maritime Arbitrators Association (LMAA) Terms current at the time when the arbitration proceedings are commenced.
- dispute to arbitration shall appoint its arbitrator and send notice of such appointment in writing to the other party requiring the other party to appoint its own arbitrator within 21 calendar days of that notice and stating that it will appoint its arbitrator as sole arbitrator unless the other party appoints its own arbitrator and gives notice that it has done so within the 21 days specified. If the other party does not appoint its own arbitrator and give notice that it has done so within the 21 days specified, the party referring a dispute to arbitration may, without the requirement of any further notice to the other party, appoint its arbitrator as sole arbitrator and shall advise the other party accordingly. The award of a sole arbitrator shall be binding on both Parties as if he had been appointed by agreement.

- 10.4 The parties further agree where the amount in dispute is US\$200,000 or less, the arbitration will proceed on a documents and written submission basis only. However, oral evidence will be allowed exceptionally and at the discretion of the arbitrator(s).
- 10.5 The parties further agree that where the amount in dispute is
 US\$100,000 or less, the arbitration shall be conducted in accordance with the LMAA
 Small Claims Procedure current at the time when the arbitration proceedings are
 commenced.
- 10.6 For the purpose of this clause, a dispute shall consist of all claims and counter-claims in respect of one occurrence or accident or series of occurrences or accidents arising out of one event.
- 10.7 Notwithstanding any arbitration, the parties shall continue to perform this Agreement, if reasonably practicable.

ARTICLE 11: COMPLIANCE

11.1 Notwithstanding the foregoing, the Parties agree to comply with all applicable laws, rules, regulations, directives, orders issued by any authorities having jurisdiction in relation to the service in the Trade and this Agreement. Any consequence to this Agreement resulting from the non compliance of a Party with mandatory applicable laws including U.S. federal and state laws and regulations will be borne in full by that Party.

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11.2 Parties warrant that they are not identified on the U.S. Treasury

and goods and/or containers transported under this Agreement will not be

transported on a vessel owned and/or operated by any party identified on this list. For

Department's list of specially Designated Nationals and Blocked Persons (the SDN List)

sake of clarity this includes Islamic Republic of Iran Shipping Line (IRISL) and HDS

Lines. This restriction also includes any vessel identified on said list or owned and/or

operated by HDS Lines. The Parties agree not to transport any cargo which to their

knowledge is ultimately destined to Iran or is of Iranian origin under above mentioned

Agreement.

During the term of this Agreement, HLAG shall procure that both the 11.3

vessel(s) and HLAG (as defined by the ISM code) shall comply with the requirements of

the ISM code. Upon request, HLAG shall provide a copy of the relevant Document of

Compliance (DOC) and Safety Management Certificate (SMC) to Maersk Line.

11.4 The Parties shall both be signatory to the Agreement to Voluntarily

Participate in Customs-Trade Partnership Against Terrorism (C-TPAT), and agree to

develop and implement a verifiable, documented program to enhance security

procedures throughout its portion of the supply chain process, as described in the C-

TPAT Agreement.

ARTICLE 12: COUNTERPARTS

This Agreement and any future amendment hereto may be executed in

counterparts. Each such counterpart shall be deemed an original, and all together

shall constitute one and the same agreement.

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ARTICLE 13: SEPARATE IDENTITY/NO AGENCY OR PARTNERSHIP

Each party shall retain its separate identity and shall have separate sales,

pricing and, to the extent applicable, separate marketing function. Each party shall

issue its own bills of lading. This Agreement does not create and shall not be

interpreted as creating any partnership, joint venture or agency relationship between

the parties, or any joint liability under the law of any jurisdiction.

ARTICLE 14: NOTICES

All notices required to be given in writing, unless otherwise specifically agreed,

shall be sent by registered mail or courier service to the addresses listed in Article 3.

ARTICLE 15: LANGUAGE

This Agreement and all notices, communications or other writings made in

connection therewith shall be in the English language. Neither party shall have any

Obligation to translate such matters into any other language and the wording and

meaning of any such matters in the English language shall govern and control.

ARTICLE 16: SEVERABILITY

If any provision of this Agreement, as presently stated or later amended is held

to be invalid, illegal or unenforceable in any jurisdiction in which this Agreement is

operational, then this Agreement shall be invalid only to the extent of such invalidity,

illegality or unenforceability and no further. All remaining provisions hereof shall

remain binding and enforceable.

ARTICLE 17: WAIVER

No delay or failure on the part of any party hereto in exercising any right, power or privilege under this Agreement, or under any other documents furnished in connection with or pursuant to this Agreement shall impair any such right, power or privilege or be construed as a waiver of any default or acquiescence therein. No single or partial exercise of any such right, power or privilege shall preclude the further exercise of such right, power or privilege, or the exercise of any other right, power or privilege. No waiver shall be valid against either party hereto unless made in writing and signed by the party against whom enforcement of such waiver is sought and then only to the extent expressly specified therein.

ARTICLE 18: AMENDMENT

Any modification or amendment of this Agreement must be in writing and signed by both parties and may not be implemented until filed with the FMC and effective under the Shipping Act of 1984, as amended.

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SIGNATURE PAGE

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorized representatives as of this 2 day of January, 2015.

Maersk Line A/S

Name: WAYNE PERTAGE

Title: ATTERNEY-IN

Maersk Line A/S

Name: WAYNE ROTHER

Title:

Hapag-Lloyd AG

Name:-Ulf Schawohl Title

Managing Director

Hapag-Lloyd AG

Name:

Title:

Axel Lüdelco

Senior Director